

## MTI's Technical Assistance Program (TAP) offers free expertise and guidance to Maine small businesses.

The federal SBIR/STTR program offers innovative small business and entrepreneurs the opportunity to access over \$3.7 billion in equity-free funding. This program is highly competitive — only about 10–15% of Phase I applications are approved. Plus, navigating a federal grant process can be daunting, especially for a small business with limited resources.

MTI's Technical Assistance Program (TAP) is here to assist Maine small businesses applying for SBIR/STTR funding. Our team of experts can guide you through the process and help increase the competitiveness of your proposal. All at no cost to you.

## The MTI TAP team provides:

- An introduction to the SBIR/STTR program.
- Proposal strategy and planning meetings.
- Government accounting assistance.
- Proposal writing guidance and support.
- Critical technical editing and proposal reviews.
- Expanded follow-on assistance and support for the Phase II proposal.



"MTI's guidance throughout the SBIR process was crucial in getting our grant approved."

Chuck Donnelly, Co-Founder & CEO of RockStep Solutions, which has received \$1.8 MM+ in SBIR/STTR funding.



## Meet the TAP team

The TAP team's experience and expertise has helped numerous small businesses in Maine win SBIR/STTR awards and grow into thriving companies.

Karen West Morgan | Program Lead
Stanton W. Gavitt, Jr. | CPA
Suzanne Hamlin | Business Strategist
Jo Anne Goodnight | Biotech Consultant
Jan Knight | Market Researcher
Jocelyn Sheppard | Market Researcher

Ready to improve your SBIR/STTR proposal?