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## Fluid Imaging Technologies Celebrates FlowCams in 50 Countries

FlowCam<sup>®</sup> Particle Analysis System Images on Seven Seas, Seven Continents

Scarborough, ME: Global laboratory instrumentation manufacturer Fluid Imaging Technologies, Scarborough, Maine (<u>www.FluidImaging.com</u>) has documented that its FlowCam<sup>®</sup> particle imaging and analysis system is now in operation in 50 countries, on seven continents and on a fleet of ocean vessels worldwide. Featuring patented technology combining high speed digital imaging, flow cytometry and microscopy in one unit, the FlowCam automatically detects, images and characterizes thousands of individual particles and microorganisms in seconds in real time, replacing manual sampling and complementing microscopy with a modern approach that yields highly accurate, statistically significant data. Approaching 1,000 units in the field, the FlowCam is in use by Nestle, Switzerland; GlaxoSmithKline, United Kingdom; the National Institute of Oceanography, Goa, India; the U.S. Food and Drug Administration, and the Chongqing Institute of Environmental Science, Chongqing, China, the lead environmental agency managing the Three Gorges Dam, among hundreds of other organizations that read as a who's who of global science and industry.

Professor in Limnology Karin Rengefors, Ph.D. of Lund University in Sweden relies on the FlowCam to measure and compare the shape of dinoflagellates and other types of freshwater and marine phytoplankton. "The FlowCam makes it possible for us to collect morphological data on individual cells in seconds that would otherwise take far too much time to be practical on other types of instruments," says Rengefors. "It also allows us to measure cell shape in ways that just are not possible with a microscope." Rengefors also appreciates the FlowCam's versatility and ease of use. The FlowCam is also proven in monitoring algae for drinking water quality and as a biofuel. Fluid Imaging offers on-site training and support via its team in Maine and via its network of more than 25 worldwide distributors to help customers quickly integrate the FlowCam into their processes, laboratories and research projects.

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For its efforts in serving the international community of oceanographic researchers, laboratory managers, water technologists, pharmaceutical scientists, industrial process engineers and others, the company was named the *New England Region Exporter of the Year* by the United States Small Business Administration (SBA) and earned the Maine International Trade and Investment Award as Exporter of the Year. Adds CEO Kent Peterson on the FlowCam's use in 50 countries, "We're grateful for the incredible support from our home state of Maine and from a host of fine people who were willing to help a technology start-up grow into a solid company with a global footprint. Fifty marks an important milestone but it's only a sign of the growth yet to come."

For more information, contact Fluid Imaging Technologies, Inc.; 200 Enterprise Drive, Scarborough, Maine 04074; 207.289.3200.; Fax 207.289.3101; <u>www.fluidimaging.com</u>.

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